



March 4 2021

Company Name: I.K Co., Ltd

Representative: Hiroshi Iida

Exchange Code: 2722

Stock Exchange Listing: TSE 1st Section

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## Monthly Sales Report: February 2021

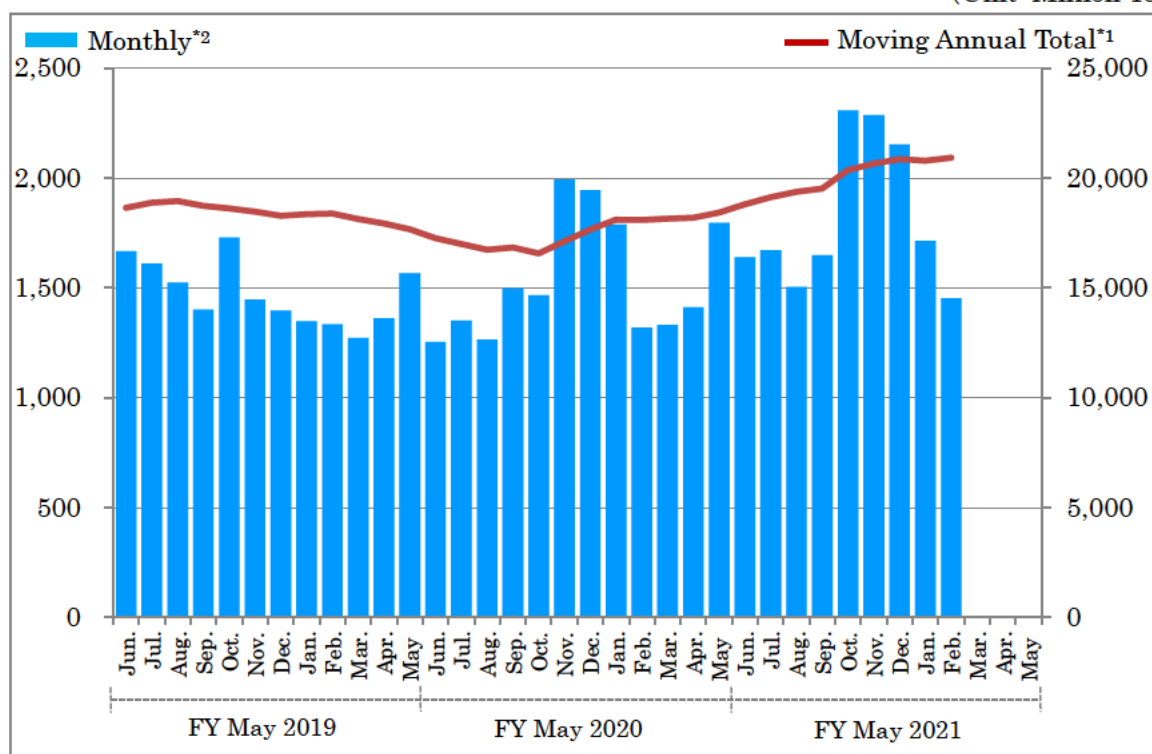
### <Consolidated results>

(Unit: Million Yen, %)

		February 2021	Year-over-Year
<b>TOTAL SALES</b>		1,453	110.2
Seg.	B to C Business	425	120.6
	B to B to C Business	1,002	106.1
	Other	25	118.0

### Sales Trends\*3

(Unit: Million Yen)



\*1: Moving Annual Total is the cumulative total sales value of the previous 12 months.

\*2: Sales value is based on preliminary figures and there may be revisions in future updates.

Therefore, they are not equivalent to the figures of the financial statements.

\*3: Our Company's month begins on the 1st day of that month to the last day of that month, in accordance with the calendar.

Consolidated Sales and Year-over-Year Growth Trends\*<sup>2,3</sup> (Unit: Million Yen, %)

	Sales		Cumulative Total	
	Sales	YoY	Sales	YoY
2019 Jun.	1,254	75.2	1,254	75.2
Jul.	1,350	83.9	2,605	79.5
Aug.	1,263	82.9	3,869	80.6
Sep.	1,499	107.0	5,368	86.5
Oct.	1,466	84.8	6,834	86.2
Nov.	1,992	137.6	8,827	94.1
Dec.	1,944	139.2	10,772	99.9
2020 Jan.	1,789	132.7	12,561	103.6
Feb.	1,319	98.9	13,880	103.1
Mar.	1,330	104.5	15,211	103.2
Apr.	1,412	103.7	16,623	103.3
May	1,796	114.6	18,420	104.3
2020 Jun.	1,640	130.8	1,640	130.8
Jul.	1,672	123.8	3,312	127.2
Aug.	1,504	119.0	4,817	124.5
Sep.	1,649	110.0	6,466	120.5
Oct.	2,307	157.4	8,774	128.4
Nov.	2,287	114.8	11,061	125.3
Dec.	2,153	110.7	13,214	122.7
2021 Jan.	1,714	95.8	14,929	118.9
Feb.	1,453	110.2	16,382	118.0
Mar.				
Apr.				
May				

Sales and Year-over-Year Growth by Segments\*<sup>2,3</sup> (Unit: Million Yen, %)

	B to C Business		B to B to C Business		Other	
	Sales	YoY	Sales	YoY	Sales	YoY
2019 Jun.	343	48.0	894	95.5	16	101.9
Jul.	462	69.6	871	93.7	16	105.3
Aug.	414	55.8	832	109.4	16	83.7
Sep.	474	113.8	1,009	104.7	15	75.3
Oct.	638	92.7	800	78.4	27	146.7
Nov.	887	256.3	1,079	99.9	25	117.5
Dec.	753	275.2	1,163	105.6	27	124.5
2020 Jan.	838	184.1	925	105.9	26	129.7
Feb.	352	94.6	944	101.0	21	84.1
Mar.	335	94.8	952	106.6	42	162.8
Apr.	479	126.6	903	94.7	30	101.5
May	610	106.1	1163	121.2	22	68.3
2020 Jun.	636	185.1	981	109.8	22	135.9
Jul.	714	154.4	935	107.3	22	138.2
Aug.	646	156.1	834	100.2	23	140.0
Sep.	656	138.5	956	94.7	36	240.5
Oct.	1,183	185.5	1,087	135.8	36	135.3
Nov.	1,148	129.5	1,098	101.7	39	156.4
Dec.	1,053	139.8	1,069	91.9	30	110.1
2021 Jan.	632	75.4	1,020	110.3	61	234.7
Feb.	425	120.6	1,002	106.1	25	118.0
Mar.						
Apr.						
May						